

CCKC Board Meeting Minutes
March 9, 2020

CALL TO ORDER:

The meeting was called to order by President Paul Coleman at 7:00 pm at the main clubhouse.

ROLL CALL

In attendance were Paul Coleman, Karen Hartmann, Mark Delcase, Stan Raciak, Sergio Pappa, George Broecker, Denny Hartmann, Scott Jackson Larry Mills, Andy Hiller, Dan Christiansen and Alex Modic. Sue D'Aloia, Rebecca Paukner and Jerry Lis were excused. Pete Monaghan was absent.

Pete Monaghan has missed several meetings and his position is up for reelection in June. Paul Coleman would like to appoint Dennis Cronin to serve the remainder of his term. Dennis is an NRA instructor who works with the BSA. He is an IT specialist with customer relations experience. There was a motion made by Scott Jackson, 2nd by Denny Hartmann to accept this nomination. The motion passed.

MINUTES:

Karen Hartmann: The minutes for the January meeting were presented and accepted.

TREASURER:

Sue D'Aloia: Sue was excused. The P&L's have been emailed. Sue has made a suggestion to transfer funds from checking to our portfolio while the market is down. There was a motion made by Denny Hartmann, 2nd by Larry Mills to make that happen. The motion passed.

RIFLE PISTOL:

Bob Tollman: It was a pretty good week, actually several weeks. The weather has been helping quite a bit. We added 3 new RO's and are hoping for more.

AIR GUN RANGE:

Alex Modic: Things are going ok.

ARCHERY:

Don Walker: The new targets are coming along nicely. 20 boxes have been finished and weather permitting, we'll start moving them across the street. There is enough jersey material for all 20 as well as carpeting for them.

This is the last week of 3D target league. We will be talking to Maravelas for the banquet.

We still need 2 more canopies for outside. We are watching for a sale at Menards. This should be covered by the monthly discretionary spending.

SHOTGUN:

Denny Hartmann: The HRO's with the assistance of Larry Mills were asked to present a financial plan that would enable the range to be 25K up. Currently, the range is 23K down with 21K of that covering supplies (shells, targets etc). That brings us to just over \$1000. net income during the worst 2 months of the year. this includes employee wages.

The Central Falcons have started shooting Monday and Tuesday nights until the second week of July.

The Shotgun range is a challenge. There's lots of competition out there. The range needs to be managed as efficiently as possible. Larry Mills is helping out, looking at past financials. He is looking at annual budgets, main sources of income and expenses as well as reducing losses. Daily fees make up 75% of revenue. Shells, food etc make up 20% and leagues generate about 8%. Labor comprises 40%, supplies 30%, resale 9% and maintaince 8% of the expenses. We are comparing daily range fees and membership fees with surrounding clubs. There are 2 main areas of focus. Those are increasing activity income. The HS is shooting 2 nights instead of 1 and the league is moving to Thursday night. Hopefully the league will expand. Also monthly shoots, meat shoots as well as a ladies shoot will increase activity as the weather permits.

HRO mileage costs have been drastically reduced. We're considering closing during January and February or adjusting hours as well as how to cut down on labor costs. Revaluating the fee structure might be a possibility. That's a subject for future discussion. Larry will keep a separate spreadsheet for the shotgun range to monitor future progress.

Rick is doing a great job. He's been cleaning and maintaining the machines. Being proactive. (Machine #1 cannot get parts) A new machine is about 6k to 7k. Need to keep one machine as a back up.

BLACK POWDER:

The road doesn't look too bad. The range needs a good clean up. The range could open in April, depending on the weather and the road.

We have an Eagle Scout looking to do the roof over the 22 range as his project.

COWBOY:

The range is set to open in April. The first shoot is April 25th, depending on the weather.

CORRESPONDENCE: none

OLD BUSINESS: We are looking for someone to run the gun show. Dean Anderson would prefer it would be someone that's on the board.

Bids have been submitted for the heating job at the main clubhouse. We will be requesting the companies involved to resubmit their bids to be more comparable with each other. Guidelines will be provided.

HRO's please submit totals for the RO dinner to Karen Hartmann by April 10th.

NEW BUSINESS:

none

There was a motion to adjourn by Denny Hartmann, 2nd by Larry Mills. The motion passed.

Respectfully submitted by Karen Hartmann, Secretary

